

Benefits and Services Value Statement



VALUE ADDED MEMBERSHIP ACCOUNT SM CURRENT VALUE STATEMENT

GOVERNMENT RELATIONS VALUE

ESTIMATED VALUE

1999 LEGISLATIVE SESSION

- HB 269 - Your Association was involved in passing this bill, which eliminated a \$1.50 disposal fee on every battery in a car sale. The value is an estimate based on an average of 20 sales per month, per dealer.
 - SB 1270 - FIADA amended this bill to allow for licensed dealers to issue additional temporary tag with DMV approval.
- Please contact Association Office for a complete list of the legislation your lobbyists were involved.*

\$ 300.00
Value Varies

PRODUCTS AND SERVICES VALUE

MANHEIM AUCTION COUPON

\$ 100.00

MANHEIM TECHNOLOGY PRODUCTS

\$ 100.00

WYNN'S WARRANTY PROGRAM (5 sales per year will pay for FIADA membership)

Value Varies

YOUR AUCTION, INC. COUPON

\$ 100.00

NEAL AUCTIONEER COUPON

\$ 75.00

ADESA AUTO AUCTION COUPON

\$ 50.00

WATSKY CPA CONSULTING FEE (2 hour consultation)

\$ 300.00

LEGAL CONSULTING FEE (Approximately \$250 free with 10% additional discount)

Value Varies

GALLAGHER PROMOTIONAL PRODUCTS DISCOUNT (\$25 off any custom purchase)

Value Varies

FORMS DISCOUNT (Discount on 14 available forms is 26%)

Value Varies

TML ACCESS TO DMV DATABASE (title/lien/odometer/brand info)

Value Varies

STATE SKIP SERVICE (Estimated value of \$350 per usage)

Value Varies

AT&T LONG DISTANT DISCOUNTS

Value Varies

COMMUNICATION / PARTICIPATION VALUE

COMMUNICATION

- Trader Magazine
- Source Book
- Auto Check Vehicle History Report

\$ 50.00

\$ 75.00

Value Varies

PARTICIPATION

- Quarterly Meetings (including "Money Making Idea" segments)
- Statewide Annual Convention
- National Convention

Value Varies

Value Varies

Value Varies

1999 CUMULATIVE VALUE OF FIADA MEMBERSHIP

\$ 1,150.00

CURRENT MEMBERSHIP DUES

\$ (300.00)

1999 VALUE ADDED OVER DUES (RETURN ON INVESTMENT)

\$ 850.00

*VALUE ADDED MEMBERSHIP ACCOUNT - YOUR ASSOCIATION HAS CALCULATED THE ESTIMATED VALUES ON THIS STATEMENT FROM THE BEST INFORMATION AVAILABLE. ACTUAL VALUES MAY VARY AND THE ASSOCIATION MAKES NO REPRESENTATIONS OR WARRANTIES REGARDING THE ACTUAL VALUE, IF ANY, THAT A MEMBER RECEIVES FROM THEIR MEMBERSHIP IN THE ASSOCIATION.

